S/O Sankarapandian, Chinnasamythottam, Coimbatore main road, Annur, Coimbatore - 641653

**OBJECTIVE** 

To secure a position in a challenging environment requiring innovation and to improve my individuality in teamwork and to be an efficient contributor to the development of the Organization and Challenging role that utilizes my skills and ability which also offers personal growth while being resourceful, innovative and flexible.

## **EDUCATION**

INSTITUTION	UNIVERSITY / BOARD	COURSE	COMPLETION	BRANCH	MARKS OBTAINED
Govt. Hr. Sec. School, Kembanayakanpalayam	State board	SSLC	2015	-	86%
Nanjiah Lingammal Polytechnic College, Mettupalayam	DOTE	DAE	2018	AUTOMOBILE	75%

# PROFESSIONAL EXPERIENCE

Contact: 9344382322

- Smiling

1200

CNC OPERATER @ MARKS ENGG PVT LIMITED • May 2018 - Feb 2019

# SALES& SPARES INCHARGE @ JGRAND AGRO TECH PVT LTD • August 2019 - PRESENT

- Generating the leads and frequant followup with clarifing the technical features about the vechicles.
- Develop and maintain an effective perfomance management system with weekly sales activities performance reports and the relationship with a customers.
- \* Work with sales management to develop and execute prospecting campaigns for target.
- Gather market intelligence provide feedback to management and make recommendations on margin adjustments.
- Maintaining stocks and critical spare parts for service and campaigns and supporting the services.
- Managing various registers and records using in showroom.

### ACHIEVEMENTS

#### **ACADEMIC**

- Won 3st place in GENERAL KNOWLEDGE competition conducted by ERODE EXCELL PATHIPPAGAM VEDA ACADEMY.
- Participated in YOUTH FOR CLEANLINESS PROGRAMME conducted by DIRECTORATE OF TECHNICAL EDUCATION on NATIONAL SERVICE SCHEME.

### **PROFESSIONAL**

- Completed BASIC AUTOMOTIVE TECHNOLOGY training conducted by MAHINDRA PRIDE SCHOOL.
- Completed INTERVIEW SKILLS training conducted by MAHINDRA PRIDE SCHOOL.

# RESPONSIBILITIES (Work)

- · Daily Activities planning to staff's, willing to hard work
- Enter all daily data's in DMS, like Coustomer details, Devliverd vechicle details, PDI, Installation, Job card etc

Boy

SCHOOL.

## RESPONSIBILITIES (Academic)

- News reader in NANJIAH LINGAMMAL POLYTECNIC COLLEGE during 2015-2018
- Organizer and speecher in functions in NANJIAH LINGAMMAL POLYTECNIC COLLEGE during 2015-2018
- · Speecher in special functions in school and college

# ADDITIONAL COURSES

- COMMERICAL VECHILE FAMILIZATION AND ROAD SAFETY
- · AUTO-CAD
- MS OFFICE (BASIC)

# EXTRA-CURRICULAR ACTIVITIES & INTERESTS

Surfing in google 

Reading books 

Travelling to new places

## PERSONALDOSSIER

NAME : S.SRIDHARFATHER'S NAME : S.SANKARAPANDIAN

DATE OF BIRTH : 09<sup>th</sup> AUGUST

MARETAL STATUS : UNMARRIED

## LANGUAGES

English: Read, Write and Speak
 Tamil: Read, Write and Speak

### **DECLARATION**

I hereby declare that the information furnished above is true to the best of my knowledge.

Place: Yours sincerely

Date: (S. SRIDHAR)